



Employers for Healthcare Value Since 1980

Join the Coalition!

Get affordable, high-quality health care coverage
and lots of other benefits too!

LVBCH Membership Benefits:

What is LVBCH?

The Lehigh Valley Business Coalition on Healthcare (LVBCH) is a multi-state coalition of employers working together to provide affordable, high-quality health care for their employees. Coalition members leverage their pooled purchasing power to negotiate reduced ASO rates and premiums for benefits programs. In addition to helping members *reduce the cost* of benefits, LVBCH also works hard with providers and insurers to *improve the quality* of care.



What programs are available to members?

Coalition members have exclusive access to a full range of employee benefits at rates not available to non-members. Through our rigorous partner-vendor evaluation and selection process, we offer programs in the areas of *medical, dental, prescription drug, vision, managed mental health, employee assistance programs (EAP) and work-life services*. LVBCH also offers members access to a private exchange and a data analytics tool. You determine which of our plans meet the needs of your employees and in which plans you want to participate.

How much does it cost to join the Coalition?

Our low yearly membership fee is affordable, and offers your company a great return on your investment. You can lower your benefits costs, save money and get lots of other benefits. Your yearly membership fee is based on the number of employees in your company. A small business can join for as little as **\$100 per year** (based on the number of employees). Larger companies *pay less than a penny a day per employee*.

What areas does the Coalition serve?

The majority of our members are located in the Lehigh Valley where we were founded in 1980 — more than 35 years ago. However, our expanding footprint includes employers in more than a dozen PA counties including: Allegheny, Berks, Bucks, Carbon, Chester, Columbia, Cumberland, Dauphin, Lackawanna, Lancaster, Lebanon, Lehigh, Luzerne, Monroe, Montour, Northampton, Northumberland, Schuylkill and Wayne.

How does an employer join the Coalition?

It's simple! Just complete and submit the one-page application that you can find on our website.

- **Advocacy** - We provide you with advocacy on employer health care issues. We work very diligently to represent your interests. If a member isn't satisfied, neither are we.
- **Affordable** - Our low yearly membership fee is not only affordable but offers your company a great return on your investment because of the many benefits you get.
- **Education** - As a member, you have unparalleled access to free educational programs on cutting edge employer-employee benefits issues without having to pay high fees to attend out-of-town seminars.
- **Free Consultations** - The professional staff at LVBCH is available to consult with you on issues related to employee benefits and programs to meet your needs.
- **Leadership** - Your voluntary participation on the Coalition's Board and/or Committees gives you a voice in setting the Coalition's goals and initiatives.
- **Networking** - Our networking events offer you many opportunities to exchange information with other businesses.
- **Quality** - Our rigorous evaluation process when selecting purchasing partners means higher-quality benefit programs for your employees.
- **Savings** - Access to our lower pooled purchasing rates and premiums for Health & Welfare Benefits can result in significant savings for your company and your employees.
- **Value** - As a member of the Coalition, you have access to exclusive rates unavailable to non-members. The dollars you spend on employee benefits not only go further, they also purchase more coverage for your employees.

Contact LVBCH for Membership Information

60 West Broad St. • Suite 105 • Bethlehem, PA 18018 • Phone: 610-317-0130 • Fax: 610-317-0142 • www.LVBCH.com

Member Companies

Our membership is comprised of all different types of employers ranging in size from those with less than 100 employees to those with several thousand employees. Some are international in scope, while others are regional or local employers.

Below is a *partial listing* of some of our member companies. Please visit our website to see the complete list.

MANUFACTURING

- Aesculap
- B. Braun Medical Inc.
- Bloomsburg Carpet Industries Inc
- Buzzi-Unicem USA, Inc.
- CF Martin & Co., Inc.
- Crayola, LLC
- East Penn Manufacturing Co., Inc.
- Elementis Worldwide, Inc.
- Fabtex, Inc.
- Follett Corporation
- Giorgio Foods
- Glen-Gery Corporation
- Just Born, Inc.
- Mack Trucks, Inc./Volvo
- PPL Corporation
- Service Tire Truck Centers
- Talen Energy Corporation
- Victaulic

SERVICES

- Burnham Holdings, Inc.
- Dick's Sporting Goods, Inc.
- FLSmidth
- Gross McGinley, LLP
- Keenan-Nagle Advertising, Inc.
- kgb USA, Inc.
- Members 1st Federal Credit Union
- Schlouch, Inc.

HEALTHCARE

- Coordinated Health
- Geisinger Marworth Treatment Center
- Good Shepherd Rehabilitation Network
- Hospital Central Services, Inc.
- KidsPeace Corporation
- Lehigh Valley Health Network
- Sacred Heart HealthCare System
- St. Luke's University Health Network

EDUCATION

Colleges/Universities

- Cedar Crest College
- DeSales University
- Lafayette College
- Lehigh Carbon Community College
- Lehigh University
- Moravian College
- Muhlenberg College
- Northampton Community College
- Reading Area Community College
- University of Scranton
- Wilkes University

School Districts

- Allentown School District
- Boyertown Area School District
- East Penn School District
- Parkland School District
- Reading School District

- Saucon Valley School District
- Wallenpaupack Area School District
- Wayne Highlands School District
- West Shore School District
- Whitehall Coplay School District

Other Education

- Carbon Career & Technical Institute
- Carbon Lehigh Intermediate Unit
- Lancaster-Lebanon Intermediate Unit 13
- Lehigh Career & Technical Institute

GOVERNMENT

County

- County of Berks
- County of Lehigh
- County of Northampton
- Monroe County

City

- City of Allentown
- City of Bethlehem
- City of Easton
- City of Lancaster
- City of Reading
- City of Shamokin

Partial list as of March 2018

Our affiliation with these national organizations is a value-added benefit for our members.



NATIONAL
QUALITY FORUM



National Alliance
of Healthcare Purchaser Coalitions
Driving Innovation, Health and Value



THE LEAPFROG GROUP

**LVBCH has been proudly serving the business community
for more than three decades.**